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### Agenda

- 1 Context
- 2 Business
- **3 Technical**
- 4 Tips & Tricks
- 5 **Q&A**

# Business-

# Today's reality

# The life of an ERP implementation.

# It starts with an inefficient company

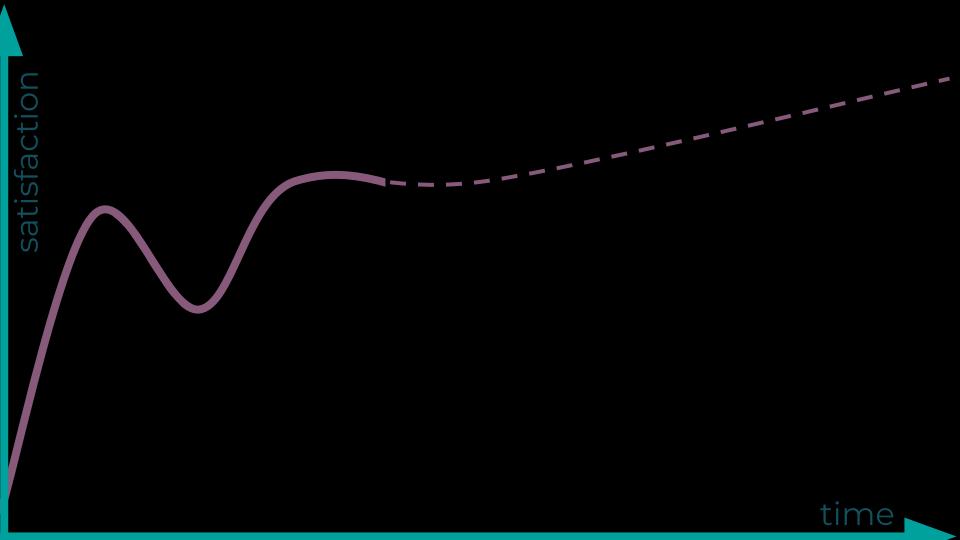
# Selecting an ERP: the seduction phase

# The implementation: living together

# Going live: the wedding

# An efficient tool: a happy life

# Most companies follow the same curve



# Dragged by the weight of the technical debt



# Why are some companies dragged by the weight of the technical debt?

Why are some company dragged down by the technical debt?

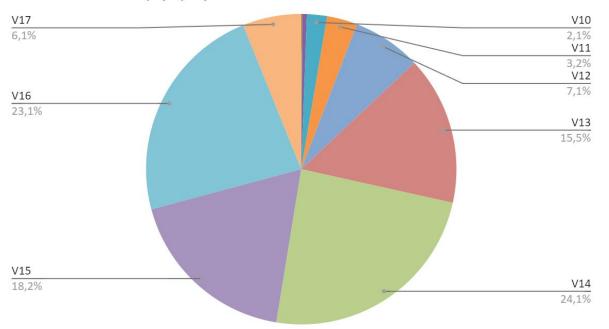
- Stick to Older Version
- Not integrator's priority
- Nobody wants to fix issues

### This leads to the following issues

Customer stuck on unsupported versions

### This leads to the following issues

### % of customers (3y+) by version



More than 52% of our customers older than 3 years are on unsupported versions

### This leads to the following issues

- Customer stuck on unsupported versions
- Unsatisfied customers ⇒ Higher risk of churn
- Missed opportunities to sell more services



Important to have maintenance/upgrade contract!

# What type of contract should you sell?

# Any contract is better than nothing ...

### Key elements

- Internalize costs
- Contract should cover maintenance and upgrade.
- Insurance that is prepaid
- Recurrent vs T&M

### Benefits of maintenance contract

- 1) Keeps customers on updated versions
- 2) Avoid bad surprises for customer and issues getting bigger
- 3) Incentive for integrators to maintain old customers (opportunity to sell services)
- 4) Customer have a guarantee

### How to evaluate the value of the contract?

3 years ago: launch of the "Standard maintenance contract" based on the amount of Lines of Code (LoC)

### Purpose:

- Guarantee of Odoo as a back up (support, bug fixes and upgrade)
- Simple for the customer (1 contract to cover everything)
- Good tool to limit increase in LoC
- Easily auditable and transparent pricing (can be automated)
- Monthly installment possible = affordable

## Different types of contracts

### Based on LoC

- Good tool to limit development
- Easily auditable and transparent
- Reward the code refactoring
- Good for community modules

### Based on a % of the budget

- Known market practice
- ~ 20% of development cost to pay on a yearly basis.

### T&M (on demand)

- No insurance
- No provisioning

### Best Practices

- Limit the amount of upgrades
- Define what is included vs what needs to be paid

Technical vs Functional

- Upgrade Support via DoD services
- Give a budget/timing to your maintenance team

# Technical=

### Technical Agenda

- 1 Documentation
- 2 Studio & Upgrades
- 3 Scripts vs Manual
- 4 Tips & Tricks
- 5 **Q&A**

### Standard

- Getting an upgraded database
- Testing
- Going in production

### Custom

- Steps we follow
- Good practices

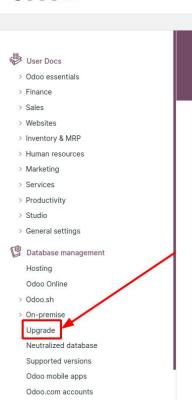
odoo docs

What are you looking for?

Q )

Try Odoo for FREE

FN + Odoo 17 +



### Odoo Documentation

#### **User Docs**

Discover our guide to help you use and configure the platform, by applications.

TOP APPS

- Accounting
- Inventory
- Manufacturing
- Point of Sale

#### Developer

Learn to develop in Odoo with the developer tutorials and framework references.

TOP LINKS

- Tutorials
- How-to guides
- Poforonco

#### Install and Maintain

Learn how to install, deploy and upgrade Odoo on premise or on Odoo.sh.

TOP LINKS

- Installing Odoo
- Bugfix updates
- Upgrading Odoo
- Odoo.sh: The Odoo Cloud Platform

#### Contributing

You want to contribute to Odoo but don't know where to start? The tutorials and guidelines are there to help you make Odoo even better.

TOPLINKS

- Coding guidelines
- Documentation



User Docs

> Odoo essentials

> Finance

> Sales > Websites

> Inventory & MRP

> Human resources

> Marketing

> Services

> Productivity

> Studio

> General settings



Database management

Hosting

Odoo Online

> Odoo.sh

> On-premise

#### Upgrade

Neutralized database

Supported versions

Odoo mobile apps

Odoo.com accounts

Upgrade

An upgrade is the process of moving your database from an older version to a newer supported version (e.g., Odoo 14.0 to Odoo 16.0). Frequently upgrading is essential as each version comes with new and improved features, bug fixes, and security patches.

Automatic upgrades: Odoo Online's Rolling Release process

An upgrade does not cover:

- · Downgrading to a previous version of Odoo
- Switching editions (e.g., from Community to Enterprise)
- · Changing hosting type (e.g., from on-premise to Odoo Online)
- · Migrating from another ERP to Odoo

#### (1) Warning

If your database contains custom modules, it cannot be upgraded until a version of your custom modules is available for the target version of Odoo. For customers maintaining their own custom modules, we recommend to parallelize the process by requesting an upgraded database while also upgrading the source code of your custom modules.

#### Upgrading in a nutshell

- 1. Request an upgraded test database (see obtaining an upgraded test database).
- 2. If applicable, upgrade the source code of your custom module to be compatible with the new version of Odoo (see Upgrade a customized database).
- 3. Thoroughly test the upgraded database (see testing the new version of the database).
- 4. Report any issue encountered during the testing to Odoo by submitting a ticket for an issue related to my future upgrade (I am testing an upgrade) ☑.

#### Fdit on GitHub

Upgrading in a nutshell Obtaining an upgraded test database Testing the new version of the database Upgrading the production database

> Service-level agreement (SLA)

ON THIS PAGE

### Testing: involve the customer

- Define key users: 1 in each team, managers,...
- What are their critical flows?
  - Get them to test what they do the most
  - Complete full flows

#### (i) Basic test checklist

- · Are there views that are deactivated in your test database but active in your production database?
- · Are your usual views still displayed correctly?
- Are your reports (invoice, sales order, etc.) correctly generated?
- · Are your website pages working correctly?
- Are you able to create and modify records? (sales orders, invoices, purchases, users, contacts, companies, etc.)
- · Are there any issues with your mail templates?
- · Are there any issues with saved translations?
- · Are your search filters still present?
- Can you export your data?

Supported versions

Odoo mobile apps

Odoo.com accounts

#### Developer

- > Tutorials
- How-to guides

Write lean easy-to-maintain CSS

Customize a field

Customize a view type

Create a client action

Create a standalone Owl application

Use Owl components on the portal and website

> Website themes

Web Services

Multi-company Guidelines

Create customized reports

Accounting localization

Translating Modules

Connect with a device

#### Upgrade a customized database

> Reference

#### Upgrade a customized database

Fdit on GitHub

Upgrading to a new version of Odoo can be challenging, especially if the database you work on contains custom modules. This page intent is to explain the technical process of upgrading a database with customized modules. Refer to **Upgrade documentation** for guidance on how to upgrade a database without customized modules.

We consider a custom module, any module that extends the standard code of Odoo and that was not built with the Studio app. Before upgrading such a module, or before requesting its upgrade, have a look at the **Service-level agreement (SLA)** to make sure who's responsible for it.

While working on what we refer to as the custom upgrade of your database, keep in mind the goals of an upgrade:

- 1. Stay supported
- 2. Get the latest features
- 3. Enjoy the performance improvement
- 4. Reduce the technical debt
- 5. Benefit from security improvements

With every new version of Odoo, changes are introduced. These changes can impact modules on which customization have been developed. This is the reason why upgrading a database that contains custom modules requires additional steps in order to upgrade the source code.

These are the steps to follow to upgrade customized databases:

- 1. Stop the devolopments and challenge them.
- 2. Request an upgraded database.
- 3. Make your module installable on an empty database.
- 4. Make your module installable on the upgraded database.
- 5. Test extensively and do a rehearsal.
- 6. Upgrade the production database.

#### ON THIS PAGE

- Step 1: Stop the developments
  Step 2: Request an upgraded database
- > Step 3: Empty database
- > Step 4: Upgraded database
- Step 5: Testing and rehearsal
- Step 6: Production upgrade



What are you looking for?

**Upgrade scripts** 



EN - Odoo 17 -

Odoo Online

- > Odoo.sh
- > On-premise

Upgrade

Neutralized database

Supported versions

Odoo mobile apps

Odoo.com accounts



- > Tutorials
- > How-to guides
- v Reference
- > Server framework
- > Web framework
- > User interface
- > Standard modules

Command-line interface (CLI)

Upgrades

#### **Upgrade scripts**

Upgrade utils

External API

Extract API 

An upgrade script is a Python file containing a function called migrate(), which the upgrade process invokes during the update of a module.

migrate(cr, version)

Parameters: cr ( Cursor ) - current database cursor

version (str[2]) - installed version of the module

Typically, this function executes one or multiple SQL queries and can also access Odoo's ORM, as well as the Upgrade utils.

#### Writing upgrade scripts

Upgrade scripts follow a specific tree structure with a naming convention which determines when they are executed.

The structure of an upgrade script path is \$module/migrations/\$version/pre,post,end-\*.py , where \$module is the module for which the script will run, \$version is the full version of the module (including Odoo's major version and the module's minor version) and {pre|post|end}-\*.py is the file that needs to be executed. The file's name will determine the phase and order in which it is executed for that module and version.

#### **Note**

From Odoo 13 the top-level directory for the upgrade scripts can also be named upgrades. This naming is preferred since it has the correct meaning: migrate can be confused with moving out of Odoo. Thus \\$module/upgrades/\\$version/\ is also valid.

#### **8** Note

Upgrade scripts are only executed when the module is being updated. Therefore, the module's minor version set in the \$version directory needs to be higher than the module's installed version and equal or lower to the updated version of the module.

#### ON THIS PAGE

Fdit on GitHub

Writing upgrade scripts

Phases of upgrade scripts

# Studio & Upgrades

## Studio & Upgrade

### Studio

- Be aware of the risk
- Think of it as development ⇒ it creates a technical debt
- It increases the probability of issues

# Studio & Upgrade

### Upgrade

- Test it: just like custom code
- Submit your issues: odoo.com/help

### Studio & Gustom modules

#### Custom

- Avoid mixing
- If you built studio on top of custom
  - ⇒ you are responsible

# Scripts us manual work?



- Avoid manual actions
- Do the job **once**
- Migrate data

# Scripts: how?

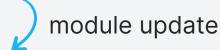
- migrations folder
- version folder
- pre- , post-, end- prefixes



# Scripts: how?

custom\_module
17.0.1.0.1
pre-fix-field.py
\_manifest\_.py

- Version in database 17.0.1.0.0
- Version in manifest 17.0.1.0.1







### One script instead of multiple action

- All those actions can be done manually
- It can require thousands of actions

Anything done manually can be scripted

```
from odoo.upgrade import util
def migrate(cr, version):
   # Get the environment
   env = util.env(cr)
   # Set a parameter
   env['res.company'].browse(1).filter allowed carriers = True
   # Recompute a stored field
   ids = env['sale.order'].search([
            ('delivery_status', '=', 'pending')
         ]).ids
   util.recompute fields(
      cr, 'sale.order', ['shipping_weight'], ids
```

### Util & Custom util

github.com/odoo/upgrade-util

<u>qithub.com/odoo-ps/custom-util</u>

#### Util

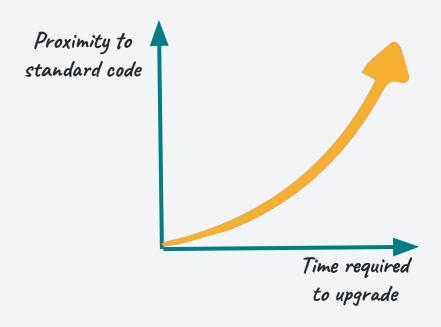
- Used in odoo upgrade scripts
- Helpers

#### Custom-Util

- Used in custom upgrades
- Custom modules helpers

# Tips & tricks

## Avoid developing on Standard



- The more you customize standard feature
- The hardest it is to upgrade

## Easier to upgrade

- New models/fields
- New features
- New applications
- Integrations

#### **Common point:**

Standard code changes are less likely to have an impact on them

# Have an upgrade team

- Build long term
- Gain expertise
- Everybody should have done an upgrade

## Implementation & upgrade teams

#### Implementation

- Project specific expertise
- Customer relationship

### Upgrade

- Process knowledge
- Good practices

Get the **best** of **both** worlds

# Every 3 versions maximum

- Get new features
- Don't overgrow the technical debt
- 6 months process every 3 years
  - ⇒ 17% of the time spent upgrading
- Stay supported



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